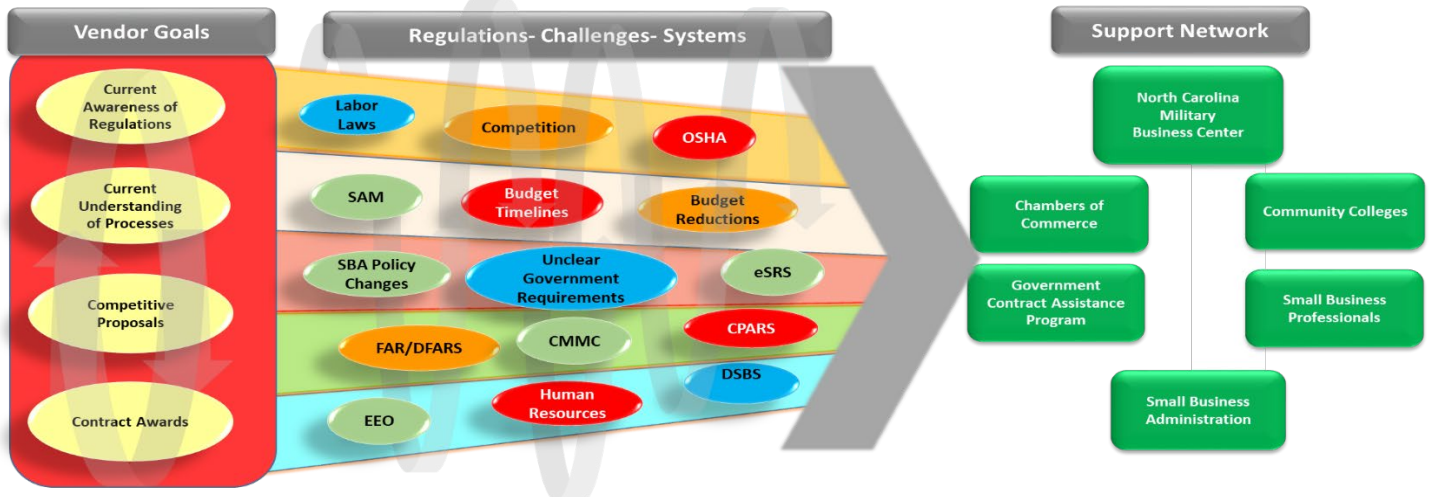


Support Network



In order to meet your **(Vendor Goals)** you need to understand everything in **Regulations-Challenges-Systems** above **AND** recognize you have a **Support Network** ready to assist you in being competitive in this environment. One very important point up front about this **Support Network**. The bulk of the entities in this **Support Network** are available to you either **Free Of Charge**, or for a nominal fee! What is a nominal fee? Chambers of Commerce annual memberships are several hundred dollars, some **Support Network** entity- hosted events can be \$25-\$100, and some training could be several hundred dollars based on the topic.

Support Network

Chambers of Commerce	The chamber offer networking opportunities with military leadership by way of the Military Affairs Committee. They also have Governmental Affairs Committees whose purpose is to advocate for business owners. We can also serve as a reference point for business owners. May provide networking opportunities with military and federal employees. Advocates for business policies at the local and federal level.
Community Colleges	Mostly free of charge: Small Business Center Network offers 58 convenient locations, based at Community Colleges throughout North Carolina. They provide free one-on-one confidential small business counseling/training specifically designed for business owners and potential business owners, and access to resources and referrals. Experienced counselors and trainers help take the confusion out of the seemingly endless lists of rules, regulations, and red tape. For more information visit www.ncsbc.net
Government Contract Assistance Program	Mostly free of charge: Help with topics such as: determine if your company is ready for Government contracts, key registrations (SAM, WAWF,SBA), small business certifications, marketing, networking, proposal preparation, and some contract performance issues. Your local GCAPs are: Wilmington GCAP Counselor – Robin Livingston / (910) 672-1359 / rlivings@uncfsu.edu , Greenville GCAP counselor – Joel Guge / (919) 513-0623 / jwguge@ncsu.edu
North Carolina Military Business Center	Mostly free of charge. The North Carolina Military Business Center (NCMBC) is a statewide business development and technology transition entity of the State of North Carolina, headquartered at and supported by Fayetteville Technical Community College (FTCC). The mission of the NCMBC is to leverage military and other federal business opportunities to expand the economy, grow jobs and improve quality of life in North Carolina. Much more information is available at www.ncmbc.us!
Small Business Administration	Free. For Federal Contacts, provides: a Contracting Guide (Learn how to find and win contracts with the Federal government), Contracting Assistance Programs (Gain a competitive edge with help from the SBA's business development programs), Counseling and Help. Much more information is available at www.sba.gov!
Small Business Professionals	Free. Federal government employees assigned to agencies across the Federal government providing: an understanding of the fundamentals of Federal contracting, how their agencies solicit requirements, requirement forecasting and a linkage between vendors, other contracting activates entities in the Support Network. Local small business representative contact information is provided at the end of this brochure.